

Minnesota CLE June Webcast Extravaganza

Environmental Law Basics for the Business and

Real Estate Practitioner



Joseph G. Maternowski, Hessian & McKasy, PA Dana J. Wagner, Terracon Consultants, Inc.

Environmental Law Basics for the Business and Real Estate Practitioner

- Sources of Environmental Law
- II. Environmental Law Requirements That Apply To Business Operations
- III. Environmental Law Issues Arising In Business and Real Estate Transactions



I. Sources of Environmental Law

A. Federal Statutes and Regulations

1. CERCLA, Clean Air Act, Clean Water Act, RCRA, EPCRA, TSCA, FIFRA

B. State Statutes and Regulations

1. MERLA, Minnesota Environmental Statutes Chs. 115 and 116, Air, Water, Solid and Hazardous Wastes, Tanks

C. Local Ordinances

1. Hazardous Wastes (Seven County Metro), MCES Industrial Wastewater, Conditional Use Permits



- A. Permits
- **B. Regulatory Compliance Requirements**
- C. Inspections
- **D. Agency Enforcement Processes**
- E. Environmental Audits



A. Permits

- 1. Air Emissions
 - a. Federal
 - b. State
- 2. Discharges to Waters
 - a. NPDES
 - b. Wastewater Discharges to POTW
 - i. Regional
 - ii. Municipal



- A. Permits (cont.)
 - 3. Stormwater
 - a. Industrial
 - b. Construction
 - 4. Hazardous Waste Generator Licenses



B. Regulatory Compliance Requirements

- 1. Need for Permits
- 2. Compliance with Permit Conditions and Regulations
- 3. Response to Inspections and Findings of Noncompliance



C. Inspections

- 1. Sources of Agency Authority to Enter Property
- 2. Purpose
- 3. Documentation
- 4. What happens if access is denied?



D. Agency Enforcement Processes

- 1. EPA
 - a. Civil Penalties
 - b. Administrative Orders
 - c. Referral to DOJ
 - d. Criminal Investigation
 - e. Prosecution



- D. Agency Enforcement Processes (cont.)
 - 2. MPCA –
- a. Administrative Penalty Orders
- b. Notice of Violation
- c. Stipulation Agreement
- d. Schedule of Compliance
- e. Litigation Referral
- f. Criminal Prosecution



- D. Agency Enforcement Processes (cont.)
 - 3. President Trump's Changes to Policies
 - a. State Enforcement
 - b. Citizen Suits



E. Environmental Audits

- 1. Determine Compliance Status
- 2. Compare Environmental Compliance Audit to Health and Safety Audit
- 3. Conduct Under Attorney Client Privilege



- E. Environmental Audits (cont.)
- 4. May Trigger Reporting Requirements
- 5. May Require Remedies for Noncompliance Issues.
- 6. Applicability of Federal And State Audit Protections Penalty Avoidance Possible



Hiring an Environmental Consultant.

- 1. Experience and Background.
- 2. Contract, Scope of Work and Terms and Conditions Considerations.
- 3. Geographic Reach.



- A. Purchase or Sale of a Business Requires Environmental Due Diligence
- **B.** Warranties and Representations
- C. Indemnification
- D. Lender Involvement



- E. Insurance
- F. Purchase of Real Estate Considerations
- G. Are Reporting Requirements Triggered?
- H. Role of Minnesota Voluntary Programs
- I. Handling Environmental Concerns That Arise During Diligence.



- A. Purchase or Sale of a Business Requires Environmental Due Diligence
- 1. Stock or Asset Purchase
- 2. Assess Issues With Real Property From Historic And Current Use Perspective
- 3. Determine Whether Business Has All Required Permits



- **B.** Warranties and Representations
 - 1. Establishes Baseline Of Knowledge To Compare Against Future Findings
 - 2. Exceptions



C. Indemnification

- 1. Triggers
- 2. Sunset



- D. Lender Involvement
 - 1. Underwriting Checklist
 - 2. Standard Loan Agreement- REC



E. Insurance

- 1. Representation and Warranty
- 2. Pollution Liability
- 3. Provide Due Diligence For Review



- F. Purchase of Real Estate Considerations
 - 1. Part of Acquisition
 - 2. Stand Alone Transaction



- F. Purchase of Real Estate Considerations
 - 1. Due Diligence
 - a. Phase I ESA
- i. Conducted As Part of Due Diligence
- ii. Must Comply With Current ASTM Standard Practice
- iii. Purpose to Identify Recognized Environmental Conditions
- iv. Recommendations-Situational



- F. Purchase of Real Estate Considerations
 - 1. Due Diligence (cont.)
 - b. Phase I Components
- i. Regulatory Review
- ii. Interviews
- iii. Current and Past Property Use
- iv. Site Visit: Looking at Subject Property and Neighboring Properties.
- v. Examples of issues that may be identified as RECs or BERs. HRECs or CRECs.



- F. Purchase of Real Estate Considerations
 - 1. Due Diligence (cont.)
 - c. Phase II may be Required.
 - i. Scope of Work
 - ii. Media Sampled
 - iii. Analytes



- F. Purchase of Real Estate Considerations
 - 1. Due Diligence (cont.)
 - d. Phase II Findings.
 - I. Soil, Groundwater and/or Soil Vapor Impacts.
- a) On-site Releases
- b) Groundwater Impacts That May Flow Off-site
- c) Soil Vapor Impacts That Many Also Affect Neighboring Properties.
- d) Liability Considerations Especially To Third Parties.



- G. Are Reporting Requirements Triggered?
- 1. Requires Technical and Legal Analysis.
- 2. Minn. Stat. 115.061
- 3. UST Reporting
- 4. CERCLA Reportable Quantity- National Contingency Plan



H. Role of Minnesota Voluntary Programs

- 1. Availability of liability assurances
 - a. Non-petroleum- addresses MERLA liability considerations.
- i. No Association Determination
- ii. No Further Action Letter
- iii. Certificate of Completion
- iv. Off-site Source Determination



- H. Role of Minnesota Voluntary Programs
 - 1. Availability Of Liability Assurances (cont.)
 - a. Petroleum
 - i. Tank and Non-Tank Closure
 - ii. General Liability Letter
 - iii. Tank Removal Verification



- H. Role of Minnesota Voluntary Programs
 - 1. Availability of Liability Assurances
 - a. Should You Seek Assurances or Not?



- I. Handling Environmental Concerns That Arise During Diligence
 - 1. Post Closing Obligations
 - A. Buy-sell Agreement
 - **B.** Lender Undertaking
 - 2. Escrow Funds To Address Ongoing Issues
 - 3. Indemnification Trigger



Questions?

Dana J. Wagner **Terracon Consultants, Inc.** 763-489-3161 dana.wagner@terracon.com www.terracon.com



